## ZEN.COM

## ZEN Business – financial services, payment gateway<sup>1</sup>

effective as of January 7, 2025 (EU.B.2025.2)

<sup>&</sup>lt;sup>1</sup> This pricing does not constitute an offer or element of offer but is the pricing applicable to all contracts in which the Client has not agreed otherwise with ZEN.COM. Therefore, in the case of certain Clients, in particular those with a higher risk of money laundering, having a high turnover etc., ZEN.COM may present more or less favorable conditions than those contained in this pricing.



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### Account<sup>2</sup>

Position	Smart	Enterprise
Opening account	Free	Free
Maintaining account	<del>25.00 EUR per month</del>	100.00 EUR per month
	special offer - Free	

### Currency Exchange<sup>3</sup>

Position	Smart	Enterprise
Ordered directly by customer	Mid-rate + min. 0.60%	Mid-rate + min. 0.10%
Executed by system during transaction <sup>4</sup>	Mid-rate + min. 0.60%	Mid-rate + min. 0.10%
Executed by system during card purchase in the	Mid-rate + min. 0.60%	Mid-rate + min. 0.10%
account currency		
Fee outside foreign exchange market hours	Additional 0.40% in rates	Additional 0.40% in rates
Markup over Mastercard® rate for card purchase	0.00%	0.00%
made not in account currency		

<sup>&</sup>lt;sup>2</sup> Fees charged by ZEN Technology B.V.

<sup>&</sup>lt;sup>3</sup> Exchange rates are based on the interbank market mid-rate, which is the rate between the buy and sell prices, used by financial institutions and transfer services, and updated in real time. Markup depends on currency pair; list of all markups is listed at the end of document.

<sup>&</sup>lt;sup>4</sup> Cascading currency conversion; If funds are insufficient in the transaction currency, conversion will proceed sequentially from available accounts in other currencies.



### Top up

Position	Smart	Enterprise
Visa® and Mastercard® <sup>5</sup>	From – 1.00%	From – free
	Up to – 5.00%	Up to – 4.00%
Apple Pay and Google Pay⁵	From – 1.00%	From – free
	Up to – 5.00%	Up to – 4.00%
BLIK	1.00%	Free
Bancontact	0.25 EUR	Free
iDeal	0.25 EUR	Free
PayByLinks	1.00%	Free
PaySafeCash	3.00%	3.00%
PaySafeCard	10.00%	10.00%
PayPal from EEA account <sup>6</sup>	2.00% + 0.25 EUR	2.00% + 0.25 EUR
PayPal from non-EEA account <sup>7</sup>	6.00% + 0.25 EUR	6.00% + 0.25 EUR
Neteller	4.00% + 0.25 EUR	4.00% + 0.25 EUR
Skrill	4.00% + 0.25 EUR	4.00% + 0.25 EUR
Skrill Rapid	4.00% + 0.25 EUR	4.00% + 0.25 EUR
Trustly	1.50% (minimum 2.00 EUR)	1.50% (minimum 2.00 EUR)
Neosurf	9.00%	9.00%

<sup>&</sup>lt;sup>5</sup> Fee rate depends on the type of card (consumer, business), the country of issue of the card (European Economic Area country or non-European Economic Area country) and the top up currency. The exact amount of the fee is presented in the application before each top up.

<sup>&</sup>lt;sup>6</sup> PayPal account created in country that belong to European Economic Area.

<sup>&</sup>lt;sup>7</sup> PayPal account created in country that do not belong to European Economic Area.



### Cards issuing

Position	Smart	Enterprise
Physical card order <sup>8</sup>	10.00 EUR	Up to 2 – free
	Special offer:	Next 10.00 EUR
	First – free	Special offer:
	Next – 5.00 EUR	Next – 5.00 EUR
Virtual card order <sup>8</sup>	First – free	Up to 3 – free
	Next – 5.00 EUR	Next – <del>5.00 EUR</del>
	Special offer:	Special offer:
	Next – 1.00 EUR	Next – 1.00 EUR
Card purchase	Free	Free
Card purchase with cashback	Free	Free
Cash withdrawal	Up to 200 EUR per month – free	Up to 1,500 EUR per month – free
	Above – 2.00%	Above – 2.00%
Cash deposit with	<del>2.00%</del>	<del>2.00%</del>
Planet Cash ATM network	special offer – 1.00%	special offer – 1.00%
Transfer To Card (receiving)	3.00%	3.00%
PIN change in ATM	1.00 EUR	1.00 EUR
Balance inquiry	1.00 EUR	1.00 EUR
Adding card to:	Free	Free
Apple Pay		
Google Pay		
Xiaomi Pay		
Garmin Pay		

<sup>&</sup>lt;sup>8</sup> Limit includes all issued cards that have not expired.

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### Transfers

Position	Smart	Enterprise
Incoming SWIFT	0.10% + 15.00 EUR	0.10% + 3.00 EUR
Outgoing SWIFT – SHA	0.10% + 15.00 EUR	0.10% + 3.00 EUR
Outgoing SWIFT – OUR	Category 1 <sup>9</sup> –	Category 1 –
	0.10% + 25.00 EUR	0.10% + 15.00 EUR
	Category 2 <sup>9</sup> –	Category 2 –
	0.10% + 35.00 EUR	0.10% + 25.00 EUR
	Category 3 <sup>9</sup> –	Category 3 –
	0.10% + 50.00 EUR	0.10% + 40.00 EUR
Incoming SEPA in EUR	Free	Free
Outgoing SEPA in EUR	0.10% (min. 1.00 EUR)	Free
Incoming Local <sup>10</sup> in PLN	Free	Free
Outgoing Local <sup>10</sup> in PLN	0.10% (min. 1.00 EUR)	Free
Incoming Local <sup>11</sup> in GBP	Free	Free
Outgoing Local <sup>11</sup> in GBP	0.10% (min. 1.00 EUR)	Free
Incoming Local <sup>12</sup> in RON	Free	Free
Outgoing Local <sup>12</sup> in RON	0.10% (min. 1.00 EUR)	Free
Outgoing Local in other currencies than listed	0.10% (min. 1.00 EUR)	Free
above		
Internal transfers (between ZEN Clients)	Free	Free
Transfer To Card (sending)	1.00%	1.00%

<sup>9</sup> List of countries and territories in each category is available at the end of the document.

<sup>10</sup> Elixir

<sup>11</sup> FPS – Faster Payments

<sup>12</sup> TRANSFOND



### **Digital Currency**

Position	Smart	Enterprise
Top up in digital currency <sup>13</sup>	0.50%	0.50%
Transfer in digital currency <sup>13</sup>	2.00%	0.50%

### Zen Pay

Position	Smart	Enterprise
ZEN Pay Purchase	Free	Free
	There can be additional top up fee applied for	There can be additional top up fee applied for
	transfer	transfer
ZEN Pay Deposit	Free	Free
	There can be additional top up fee applied for	There can be additional top up fee applied for
	transfer	transfer

<sup>&</sup>lt;sup>13</sup> Fee is paid to ZEN.COM for being party between user and provider. ZEN.COM does not directly provide services in digital currency.



### Zenefits

Position	Smart		Enterprise	
	ZEN Card	ZEN Pro Card	ZEN Card	ZEN Pro Card
Instant Cashback	50% cashback that user	50% cashback that user	50% cashback that user	100% cashback that user
	normally receive	normally receive	normally receive	normally receive
ZEN Care –	Anytime You can claim ZEN Ca	are – we will charge You 10%	Anytime You can claim ZEN C	are – Free
Shopping Protection <sup>14</sup>	of transaction amount ONLY w	vhen we will receive back Your		
	transaction			
Extended Warranty <sup>15</sup>	1-year on electronics	2-years on electronics	1-year on electronics	2-years on electronics
	(up to 1,500 EUR)	(up to 5,000 EUR)	(up to 5,000 EUR)	(up to 5,000 EUR)
Reward Zone <sup>16</sup>	Not available	Unlimited	Not available	Unlimited
Support via email	Available	Available	Available	Available
Support via chat in mobile application	Not available	Not available	Not available	Available

### Incidental Costs

Position	Creative	Smart and Payment
Manual Operation Fee <sup>17</sup>	25.00 EUR SWIFT SHA transfer	25.00 EUR SWIFT SHA transfer
	5.00 EUR SEPA transfer	5.00 EUR SEPA transfer
	5.00 EUR other transfer	5.00 EUR other transfer
Garnishment <sup>18</sup>	80.00 EUR per case	80.00 EUR per case
Bank statement for individual period of time	100.00 EUR per case	100.00 EUR per case
Export of statements from permanently closed	100.00 EUR per case	100.00 EUR per case
account		

<sup>&</sup>lt;sup>14</sup> When something goes wrong with your ZEN Mastercard® purchases, you can request an immediate support for refund.

<sup>&</sup>lt;sup>15</sup> <u>https://www.zen.com/files/terms-and-conditions/extended\_warranty\_terms.pdf</u>

<sup>&</sup>lt;sup>16</sup> <u>https://www.zen.com/files/terms-and-conditions/reward\_zone\_terms.pdf</u>

<sup>&</sup>lt;sup>17</sup> Charged upon return of remaining funds after account closure or payment execution of blocked funds in favor of enforcement agencies via PLAIS system.

<sup>&</sup>lt;sup>18</sup> Decision of a court or other authority ordering the seizure of money or property of a third party.

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## ZEN Pay Processing Fees<sup>19 20</sup>

Position	Fee
ZEN Pay	0.35% + 0.10 EUR

### Payment Processing Fees<sup>19 20</sup>

Position	Fee
Visa and Mastercard	IF++ 0.89% + 0.30 EUR
Apple Pay and Google Pay	IF++ 0.89% + 0.30 EUR
BLIK	0.89% + 0.30 EUR
iDEAL	0.89% + 0.30 EUR
Bancontact	0.89% + 0.30 EUR
Netteler	4.20% + 0.30 EUR
Skrill Micro pricing (up to 4.00 EUR)	7.20%
Skrill (over 4.00 EUR)	4.20% + 0.30 EUR
Skrill Rapid Transfer	2.20% + 0.30 EUR
Paysafecard	10.20% + 0.30 EUR
Paysafecash	5.20% + 0.30 EUR
Trustly	0.89% + 0.30 EUR
Polish PayByLinks	0.89% + 0.30 EUR
Wechat	2.20% + 0.30 EUR
Neosurf	10.20% + 0.30 EUR
Union Pay	2.20% + 0.30 EUR
Twisto	2.40% + 0.30 EUR
Sofort	0.89% + 0.30 EUR

<sup>&</sup>lt;sup>19</sup> Fees charged by ZEN Technology B.V.

<sup>&</sup>lt;sup>20</sup> Payment processing fees are the same regardless of chosen payment plan

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## BoaCompra Processing Fees<sup>21 22</sup>

Position	Fee
Visa and Mastercard BR	4.20% + 0.30 EUR
Visa and Mastercard CL	4.20% + 0.30 EUR
Redpagos	5.20% + 0.30 EUR
PSE	5.20% + 0.30 EUR
Redcompra	4.20% + 0.30 EUR
Pix	3.20% + 0.30 EUR
MultiBanco	4.20% + 0.30 EUR
Boleto Bancário	3.20% + 0.30 EUR
Boleto Flash	4.20% + 0.30 EUR
Pagoefectivo (Peru)	5.20% + 0.30 EUR
Efecty (Columbia)	4.20% + 0.30 EUR
Paypal BR	7.29% + 0.30 EUR

<sup>22</sup> Payment processing fees are the same regardless of chosen payment plan

<sup>&</sup>lt;sup>21</sup> Fees charged by ZEN Technology B.V.

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### Online Payments Services<sup>23</sup>

Position	Fee	
Refund	2.50 EUR	
Individual reports	100.00 EUR	
	for each hour required for preparing a dedicated report	

### Chargeback Fee<sup>23</sup>

Chargeback rate %	Fee (per case)
0.00% - 0.30%	35.00 EUR
> 0.30% - 0.50%	40.00 EUR
> 0.50% - 0.70%	45.00 EUR
> 0.70% - 1.00%	50.00 EUR
> 1.00%	60.00 EUR

### Chargeback Representment<sup>23</sup>

Position	Fee (per case)
Chargeback Representment	10.00 EUR

### Fraud Prevention Service<sup>23</sup>

Fraud rate %	Low risk Merchant		High risk Merchant	
	< 3,000 completed transactions	> 3,000 completed transactions		
0.00% - 0.30%	Free	Free	0.00% + 0.07 EUR	
> 0.30% - 0.50%	- 200.00 EUR / month	0.00% + 0.07 EUR	0.50% + 0.07 EUR	
> 0.50% - 0.70%		0.25% + 0.07 EUR	1.00% + 0.07 EUR	
> 0.70% - 1.00%		0.75% + 0.07 EUR	1.50% + 0.07 EUR	
> 1.00%		1.00% + 0.07 EUR	2.00% + 0.07 EUR	

<sup>&</sup>lt;sup>23</sup> Fees charged by ZEN Technology B.V.

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### Additional Explanation

### Categories of countries and territories

#### Category 1:

- Australia
- Brazil
- Bulgaria
- Canada
- Denmark
- Estonia
- Gibraltar
- Greece
- Guernsey

#### Category 2:

• All other counties and territories

#### Category 3:

- Argentina
- Austria
- Belgium
- Chile
- Congo
- Cyprus
- Djibouti
- Ecuador
- Ethiopia
- Finland
- France
- Germany
- Guinea
- Indonesia
- Ireland
- Israel

- Hungary
- Iceland
- India
- Isle of Man
- Jersey
- Kuwait
- Liechtenstein
- Lithuania
- Mauritius

- Mexico
- New Zealand
- Philippines
- Qatar
- Sweden
- Switzerland
- United Kingdom and Northern Ireland
- United States of America

- Italy
- Japan
- Jordan
- Kenya
- Korea, Republic of
- Kyrgyzstan
- Latvia
- Lesotho
- Luxembourg
- Malawi
- Malta
- Monaco
- Morocco
- Nepal
- Netherlands

- Paraguay
- Poland
- Portugal
- Spain
- Suriname
- Swaziland
- Taiwan, Province of China
- Turkey
- Uganda
- Ukraine
- Uruguay
- Yemen
- Zimbabwe



### Currency Exchange

All margins above the current mid-market rate:

Source currencies	Target currencies	Smart	Enterprise
AUD, CAD, DKK, EUR, GBP, PLN, RON, USD	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	0.60 %	0.10 %
	SGD, USD		
AUD, CAD, DKK, EUR, GBP, PLN, RON, USD	AED, CNY, CZK, MXN, NOK, RON, SEK, THB	0.65 %	0.15 %
AUD, CAD, DKK, EUR, GBP, PLN, RON, USD	HUF, ILS, QAR, SAR, TRY, ZAR	0.80 %	0.30 %
AUD, CAD, DKK, EUR, GBP, PLN, RON, USD	KES, UGX	2.00 %	1.50 %
CZK, SEK	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	0.65 %	0.15 %
	SGD, USD, AED, CNY, CZK, MXN, NOK, RON, SEK, THB		
CZK, SEK	HUF, ILS, QAR, SAR, TRY, ZAR	0.80 %	0.30 %
CZK, SEK	KES, UGX	2.00 %	1.50 %
HUF	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	0.80 %	0.30 %
	SGD, USD, AED, CNY, CZK, MXN, NOK, RON, SEK, THB,		
	ILS, QAR, SAR, TRY, ZAR		
HUF	KES, UGX	2.00 %	1.50 %
AED, CHF, NOK	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	1.00 %	0.50 %
	SGD, USD, AED, CNY, CZK, MXN, NOK, RON, SEK, THB,		
	HUF, ILS, QAR, SAR, TRY, ZAR		
AED, CHF, NOK	KES, UGX	2.00 %	1.50 %
CNY, HKD, ILS, JPY, MXN, NZD, QAR, SAR,	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	1.20 %	0.70%
SGD, THB, ZAR	SGD, USD, AED, CNY, CZK, MXN, NOK, RON, SEK, THB,		
	HUF, ILS, QAR, SAR, TRY, ZAR		
CNY, HKD, ILS, JPY, MXN, NZD, QAR, SAR,	KES, UGX	2.00 %	1.50 %
SGD, THB, ZAR			
KES, TRY, UGX	AUD, CAD, CHF, DKK, EUR, GBP, HKD, JPY, NZD, PLN,	2.00 %	1.50 %
	SGD, USD, AED, CNY, CZK, MXN, NOK, RON, SEK, THB,		
	HUF, ILS, QAR, SAR, TRY, ZAR, KES, UGX		